

Application of RosettaNet in the Fujitsu Purchasing Unit

Oct. 15th 2009

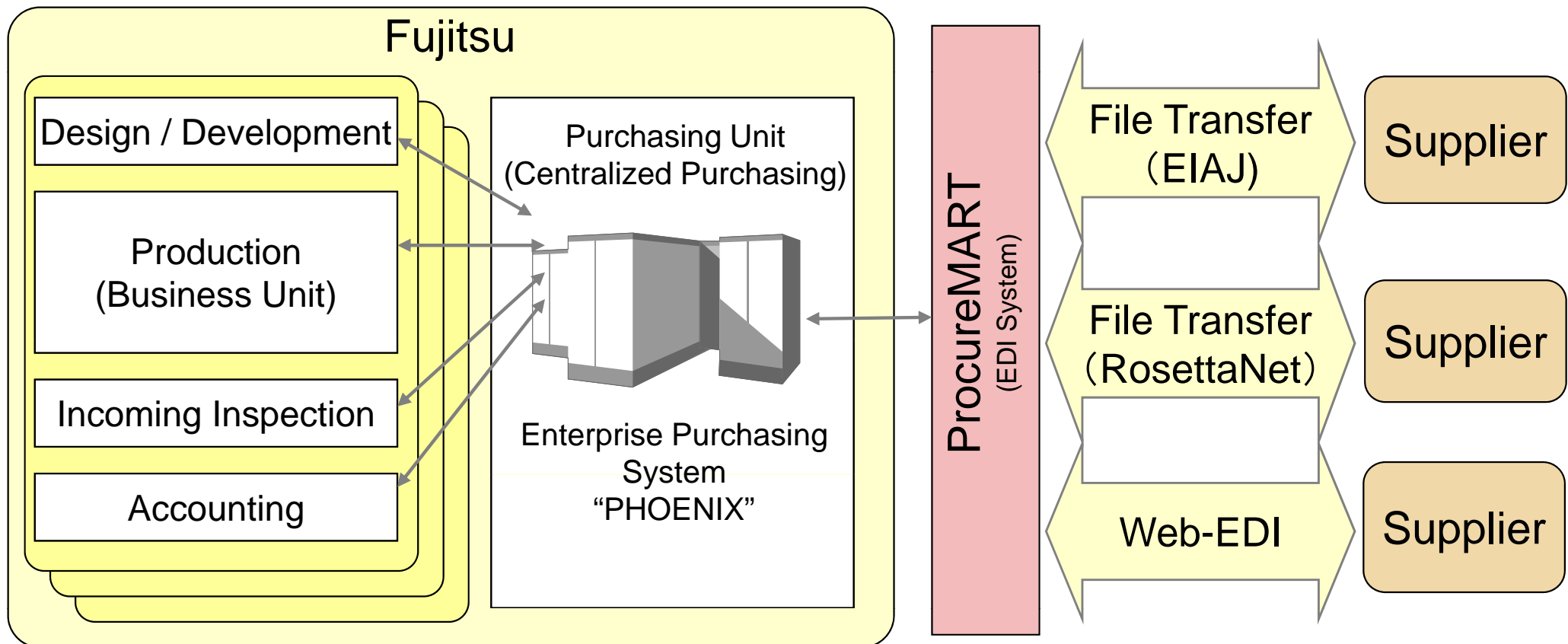
Hideki MATSUNAMI

IT Strategies Unit

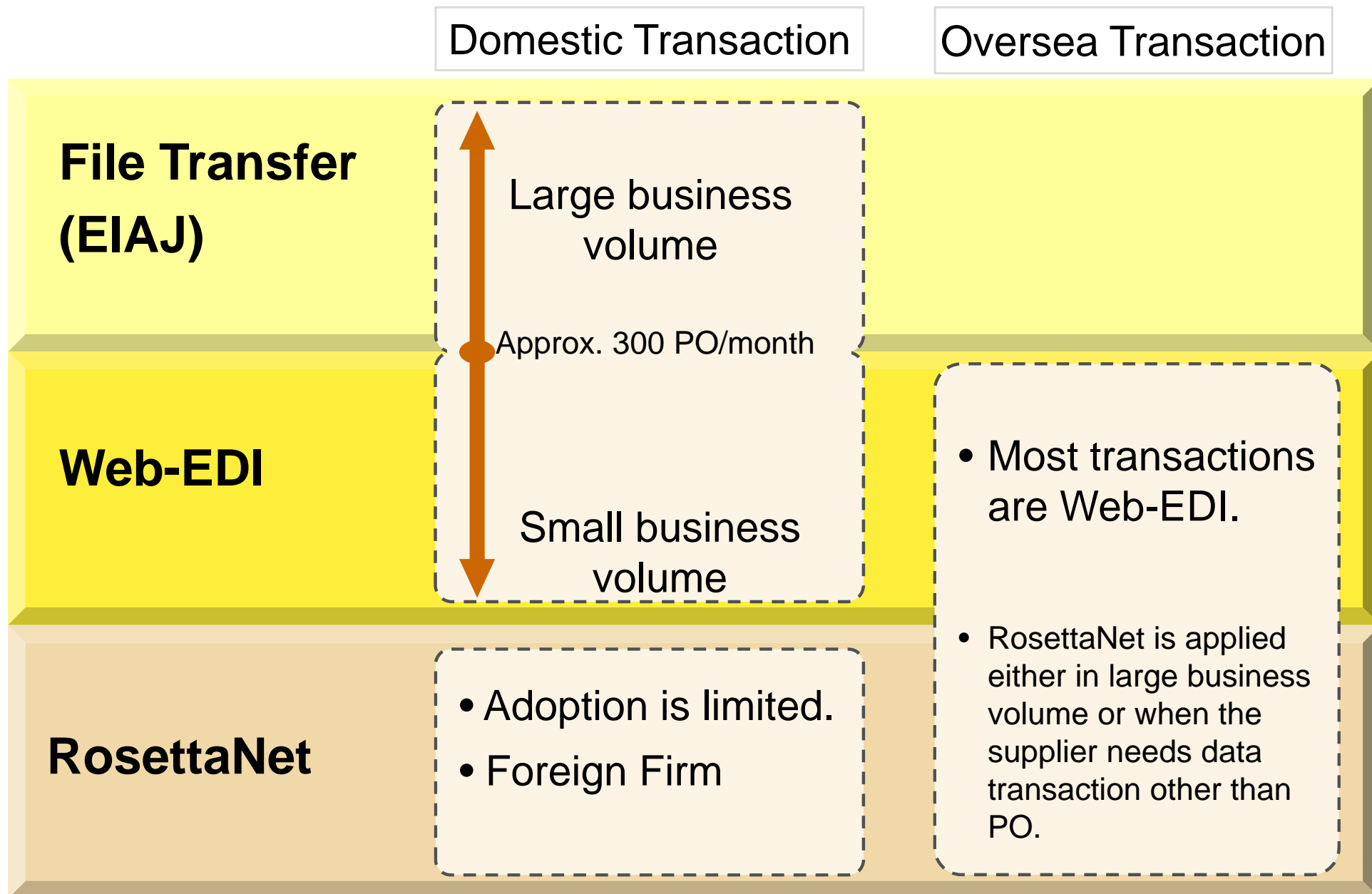
FUJITSU LIMITED

1. EDI status of Fujitsu Purchasing Unit

- Fujitsu adopts Centralized Purchasing, and is responsible for purchasing goods for group companies as well.
- Adoption rate of EDI data transfer are approximately 100%, by using "ProcureMART" with supplier.







2. Position of RosettaNet in Fujitsu



3. Fujitsu's history of RosettaNet



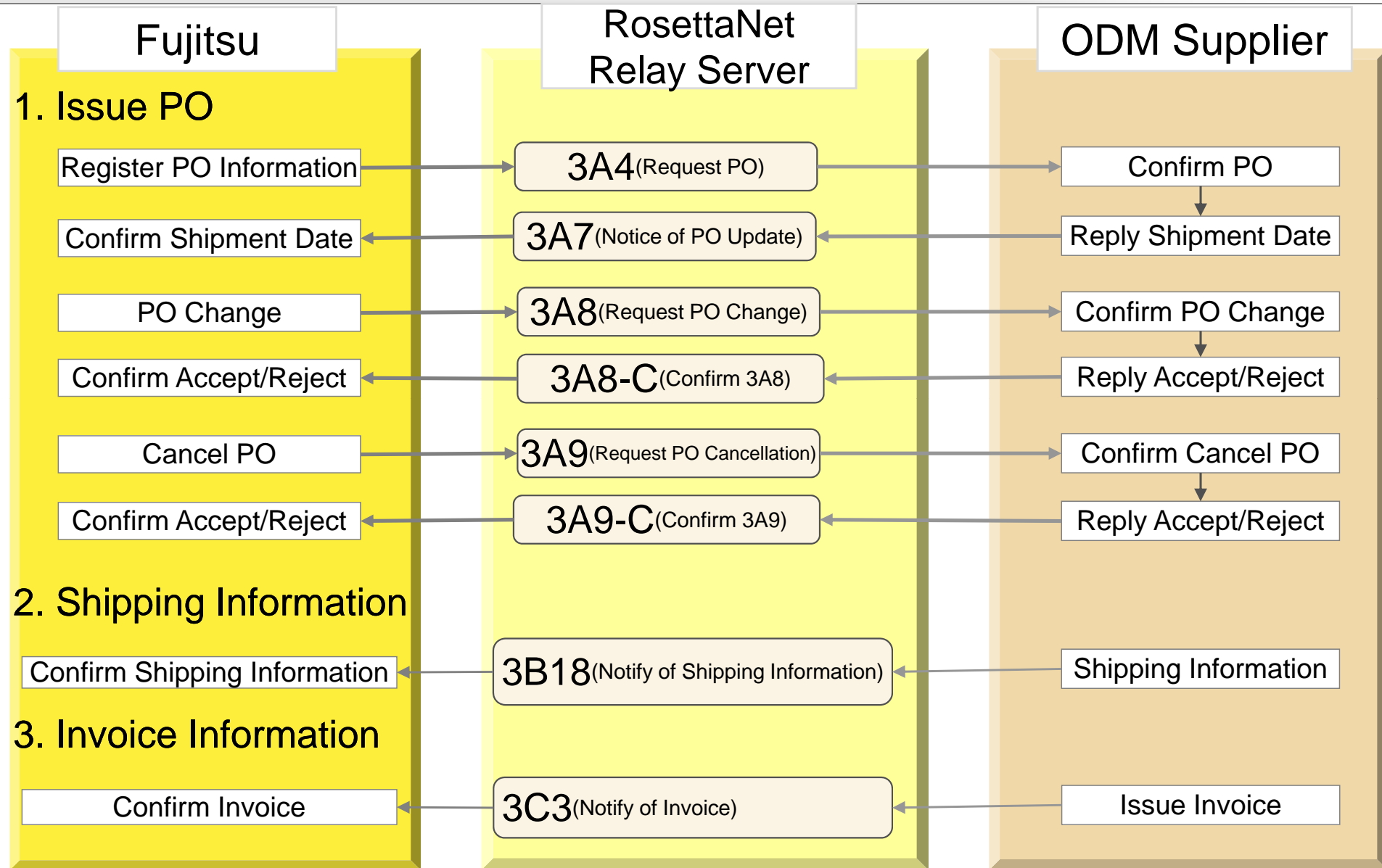
Data Types	2001	2003	2005	2007	2009
PO 3A4 (Request PO) 3A7 (Notify of PO update) 3A8 (Request PO change)		Dec. 2001 			
Forecast 4A3 (Notify of Threshold Release Forecast) 4A5 (Notify of Forecast Reply)		July 2002 			
Shipment 3B2 (Notify of Advance Shipment)			Apr. 2003 		
Price 2A1 (Distribute Product Catalog Information) 3C3 (Notify of Invoice)		July 2002 			

- Adopt RosettaNet for business with Taiwan ODM Supplier.

[Background]

- Fujitsu was purchasing parts and half finished goods.
 - ➔ Increase the purchasing of finished goods.
- Fujitsu request supplier to start the production after the receipt of order from customer, not by holding the product inventory.
- Quick reply to customer's PO is required.
 - ➔ Build interactive information exchange with ODM suppliers.

5. Information Types applied to Taiwan ODM Supplier **FUJITSU**

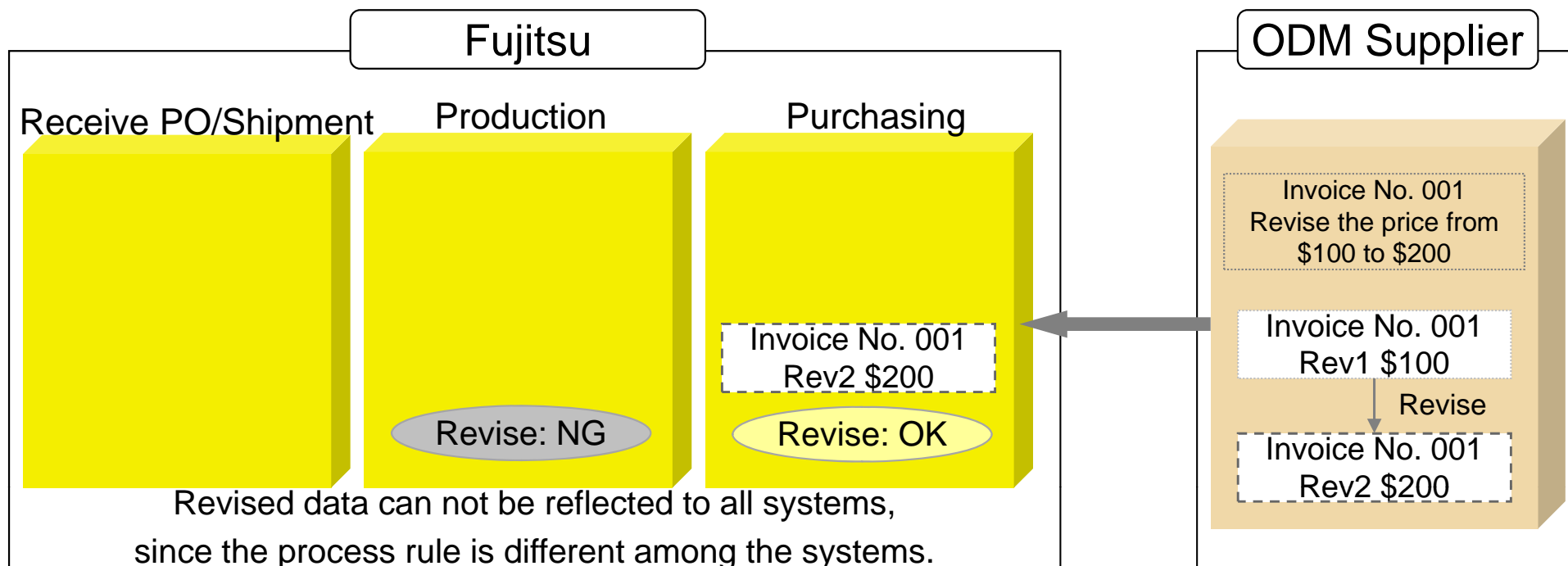


Interactive information exchange with ODM supplier.

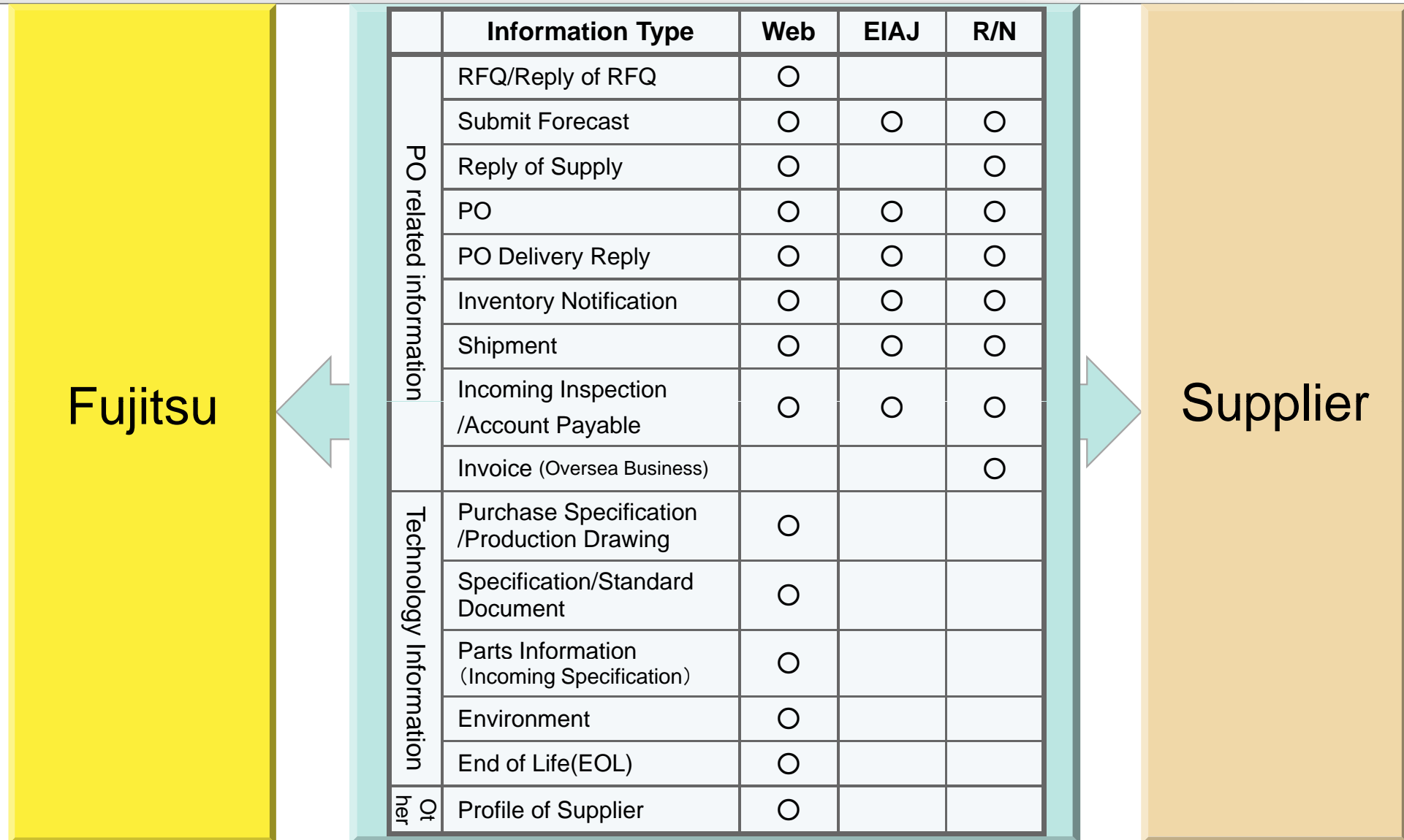
6. Other Issue

- There are several systems within Fujitsu.
- It is difficult to reflect the revised data transferred from supplier, since the process is done by each system.
 - ➔ Single integrated system or the common process rule is required for achieving higher stage of EDI transaction.

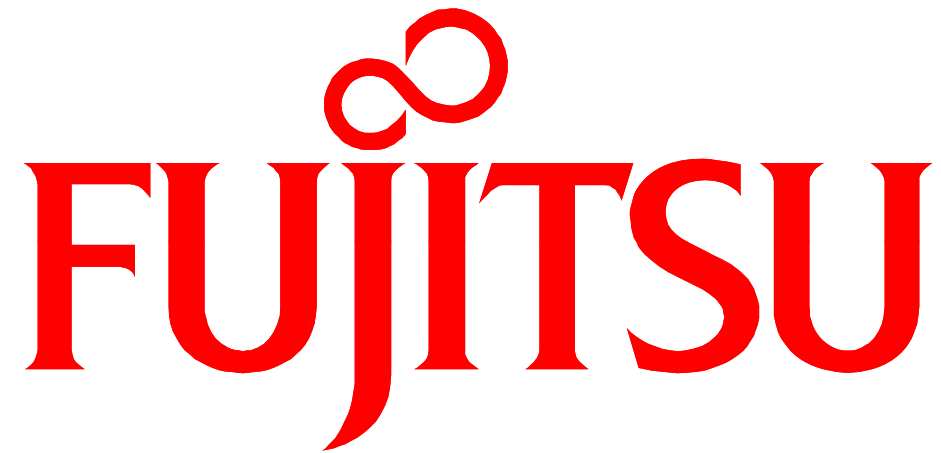
[e.g.] Revising the invoice data once transmitted to supplier.



7. Information Type of EDI



- Web-EDI are capable of increasing Information Types.
Currently, Fujitsu provides various kind of Technology Information to the supplier.
- For the moment, Fujitsu will continue Web-EDI until the use of File Transfer becomes a standard for information types other than the PO related information.



FUJITSU

THE POSSIBILITIES ARE INFINITE